ENGINEERING TOMORROW



Danfoss Solutions for Cold Rooms - OEMs, Europe

Go Beyond Cool

With Danfoss, build sustainable and efficient cold rooms. Our wide range of products and market leading application expertise enable you to think forward and meet future refrigerant and energy regulations. Go green and ahead of competition without compromising on performance.



A cold room solution to meet your every need

Safety has top priority among consumers today and tomorrow. Food safety in the dairy, meat, fisheries and other food industries relies on an unbroken and efficient cold chain from field to fork. This cold chain preservation is also crucial in the pharmaceutical industry.

Found within the cold chain are storage facilities such as cold rooms. These facilities store or process both refrigerated and frozen products. They can be at the actual process facility or part of the distribution chain.

Compliance with hygiene and food safety regulations, but also energy regulations, is critical. Whether for a new installation or renovation, other parameters that must be considered when purchasing a cold room include ease of selection, refrigerant choice, installation options, reliability, maintenance and operating costs. These factors have an impact on all market players including owners, and for each application you need a solution to meet the exact demands for refrigeration.

Danfoss offers the widest portfolio of solutions for cold rooms to suit the diverse capacities, temperatures and processes – for plug-in or remote installations, in small and larger sizes. You have a partner by your side who understands your needs and allows you to find the solutions adapted to each situation.

Turn global challenges into growth opportunities



Optimize Food Preservation

1/3 of all food produced in the world is lost or wasted. Food wastage reduction is at the heart of global and local international programs. Cold chain preservation to secure food safety is not an option but an obligation and is another crucial aspect of the global food demand. Danfoss solutions for cold rooms help keep the food fresh and safe for consumption and therefore contribute to reducing food loss and waste.

Tight

temperature control with variable speed solutions and electronic controllers.



Maximize Energy Efficiency

Cost and energy production are among the environmental challenges of tomorrow in many regions. This is why we have been working for a long time, through our portfolio of condensing units, evaporator components, drives, controllers, micro channel heat exchangers, and other components to optimize cold room lifetime, productivity and monitoring.

Up to **35%**

energy savings in your cold room system with Danfoss solutions.



Build Sustainable Infrastructure

As the global population continues to grow and moves into cities, the need for food storage equipment increases. Danfoss has a global market presence, selling in over 100 countries and partnering across a wide distribution network. With our products and spare parts available where and when you need them combined with unmatched application expertise, we help meet these challenges by building sustainable and efficient cold rooms.

More than 1 million

Danfoss components sold in cold rooms per year.



Combat Climate Change

The battle for a better environment requires the reduction of direct and indirect greenhouse gas emissions. About 8% of global greenhouse gas emissions annually are generated by food wastage. Synthetic refrigerants like HCFCs and HFCs have a high Global Warming Potential (GWP). Danfoss qualifies its solutions for cold rooms with refrigerants having a lower GWP and contributes to the solutions for a cleaner. safer tomorrow.

50% GWP reduction

when choosing products with R452A refrigerant in your cold rooms rather than R404A.

Driven by the Montreal Protocol, global trends and regulations are transforming the refrigeration industry

USA

Refrigerant:

EPA SNAP Rule 20 & 21 on HFCs: R404A -> LGWP Delist R404A on condensing units (Jan 2018)

Energy:

DOE 10 CFR Part 431/429: Energy Efficiency program for walk-in cold rooms: impact on condensing units (Jun 2017) with AWEF ratio

EUROPE

Energy:

ErP/Ecodesign directive 2009/125/EC: ENTR Lot 1: direct impact of condensing units (Jul 2016)

Refrigerant:

F-Gas regulation 517/2014: HFCs -> LGWP Ban 12: R404A phase out in Jan 2020 and GWP limit of 2500

CHINA

Refrigerant:R22 phase out by 2

CENTRAL & SOUTH AMERICA

Refrigerant:

Brazil: working toward HFC phase-down under

Supporting leading industry standards

We support compliance with leading global standards in food safety and energy conservation – and drive development in collaboration with Governmental and Non Governmental Organizations worldwide.



Hazard Analysis Critical



UL



United States Environmental Protection Agency



Energy Star



CE Marking



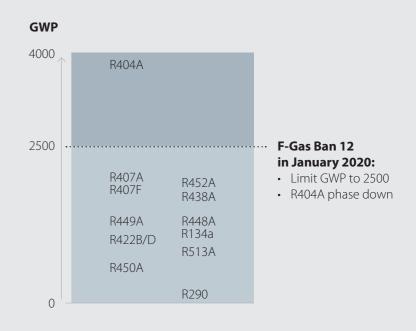
Ecodesign

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All our products have been specially developed to cover the maximum range of commercial refrigeration

Global Warming Potential (GWP) of current and alternative refrigerants

in commercial refrigeration



40

applications.

Food Service: restaurants, catering, etc.



Specialty Retail: butchers, bakeries, etc.



Process Cooling: lab/medical, fruit ripening chambers, etc.



Convenience Stores



Discount Stores



Pharmacies

The revolution in the refrigeration market opens up new opportunities

Energy efficiency, urbanization, connectivity, electrification, low GWP (Global Warming Potential) refrigerants, and food safety put high pressure on cold room professionals such as installers, equipment manufacturers, wholesalers, and users.

The demanding and continuously evolving regulatory landscape represents a profitability risk for all the market players. It also creates opportunities to rethink the ways of designing cold room equipment for cleaner, safer and easier usage and to operate them in a sustainable and efficient way.

Products that are easier to install, use, and maintain and are available near you. Intuitive selection tools, local and global technical teams that have the most extensive expertise in cold room components, are backed up by strong support from distribution partners. We go beyond just cold air as our products and solutions are evolving and anticipating new regulations, while offering competitive and reliable solutions across the entire cold room lifespan. Ultimately, we are enabling remote monitoring and paving the way for future connectivity.

Transitioning tolower-GWP refrigerants

and long-term sustainability, Danfoss considers three main parameters that must be aligned to accomplish a real sustainable balance: **affordability**, **safety, and environment.** In order to enable the market to achieve these CO₂ equivalent reduction targets, Danfoss

Today, when talking about refrigerants

safety, and environment. In order to enable the market to achieve these CO₂ equivalent reduction targets, Danfoss is actively working on solutions for alternative refrigerants with a pragmatic approach, keeping system efficiency, costs, and safety in mind.

We offer a wide range of products and solutions for low-GWP synthetic and natural refrigerants for refrigeration applications.

Commercial Refrigeration applications are very diverse, including cold rooms, glass door

merchandisers, and display and island cabinets, and can use a variety of refrigeration system designs such as rack or multiplex, self-contained, or, remote condensing units.

Among Commercial Refrigeration applications:

- Hermetically sealed applications are suited for using low GWP refrigerants, which are safe due to their low charge amounts. Many of these systems already use hydrocarbons like R600a and R290 and the EU phase down has required GWP values below 150 from 2022.
- Condensing units have a refrigerant charge that is typically up to 20 kg on the largest sizes and safety on flammability is imperative as many of these systems can be

accessed by the public. High GWP or ODP (Ozone Depletion Potential) refrigerants like R404A and R22 have been used for many years, but new alternative, A1- classified HFCs have a GWP of less than 60% of R404A. Nevertheless, the impact of higher compressor discharge temperatures on the operating envelope and the impact of refrigerant glide on cooling performance present new challenges.

We believe that the market will quickly move to an average GWP level of around 1500 before slowly seeking more, lower-GWP solutions like CO₂, R290 (Hydrocarbons), or HFO blends.

Learn more and download our brochure on refrigerants at

refrigerants.danfoss.com

Ecodesign improves energy efficiency in the EU

The EU Ecodesign directive (or ErP: Energy Related Products) is an effective frame for improving the energy efficiency of products and cutting down electricity bill.



Ecodesign in 3 steps



ALL PRODUCTS SOLD FROM JULY 1ST 2016

From July 1st 2016, all units placed for the first time on the market in the European Union have to comply with the **Minimum Efficiency** Performance Standards (MEPS).

From July 1st 2018, these MEPS will become more stringent.



SEASONAL ENERGY PERFORMANCE RATIO

SEPR is the value to measure the energy performance of the condensing units:

- For low temperatures: above 2 kW
- For medium temperatures: above 5 kW Process chillers
- Below these limits, COP is the value



AFFECTED APPLICATIONS WITHIN REFRIGERATION

- Condensing units
- Professional refrigerated storage
- Blast cabinets

Minimum Energy Performance Standards for condensing units

The table shows 2016 and 2018 Ecodesign application requirements for condensing units listed as COP & SEPR.

| | Medium temperature (-10°C) | | | | |
|---------------|----------------------------|-----|--------|---------|--|
| | СОР | | SEPR** | | |
| kW* | 0.2 - 1 | 1-5 | 5 - 20 | 20 - 50 | |
| July 1st 2016 | 1.2 | 1.4 | 2.25 | 2.35 | |
| July 1st 2018 | 1.4 | 1.6 | 2.55 | 2.65 | |

| | Low temperature (-35°C) | | | | | |
|---------------------------|-------------------------|---------|--------|--------|--|--|
| | СОР | | SEPR** | | | |
| kW* | 0.1 - 0.4 | 0.4 - 2 | 2-8 | 8 - 20 | | |
| July 1 st 2016 | 0.75 | 0.85 | 1.5 | 1.6 | | |
| July 1 st 2018 | 0.8 | 0.95 | 1.6 | 1.7 | | |

Benefits for everyone



Energy consumption savings with higher SEPR values



Standard way to measure the performance of related applications



Eco-friendly products

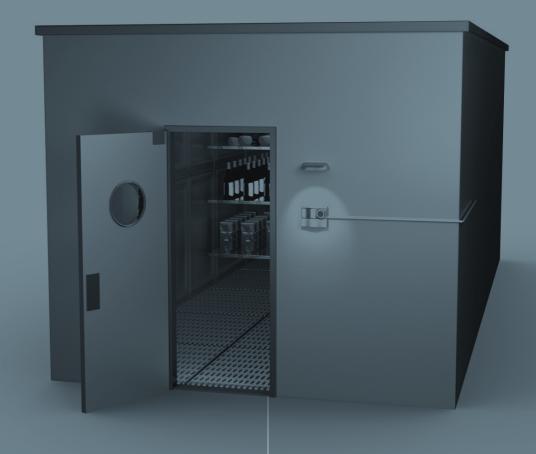


Future-proof units complying with regulation and providing savings



Coolselector®2 software provides Ecodesign report

Go Beyond Cool by creating better solutions





DEFROSTING, COOLING AND RIPENING:



ENVIRONMENTAL SAVINGS, MINIMUM REFRIGERANT USE:



SYSTEM CONTROL & FOOD SAFETY:



EFFICIENT HOT-GAS DEFROST:



SYSTEM OPTIMIZATION:

^{**} The efficiency ratio for providing cooling at standard rating conditions. Representative of the variations in load and ambient temperature throughout the year, and calculated as the ratio between annual cooling demand and annual electricity consumption. (Standards: EN13215 13771-2)

Your source for cold room production

With the widest product portfolio for cold rooms, we offer a powerful combination of expertise and product options that will enhance your cold room design, and increase your bottom line.



Compressors

Designed for refrigeration with high efficiency motors and optimized scrolls. Using lower-GWP and natural refrigerants (fractional models only), with option for vapor and liquid injection for LLZ scroll models in LBP applications.

Benefits:

- Reduce energy consumption
- Deliver high capacity



Components for condensing units or packaged systems

Line components and pressure controls for improved preservation and food safety.

- Filter driers
- Ball valves
- Sight glasses
- Pressure switches
- Fan speed controllers
- Microchannel condensers





Components for evaporators

Thermostatic and electric expansion valves, solenoid valves for energy efficiency and system reliability.

Benefits:

- Help meet upcoming energy and environmental regulations
- Available everywhere by your wholesaler
- Reduction in electricity consumption



Temperature controllers

Thermostats and controllers for tight temperature control and food safety.

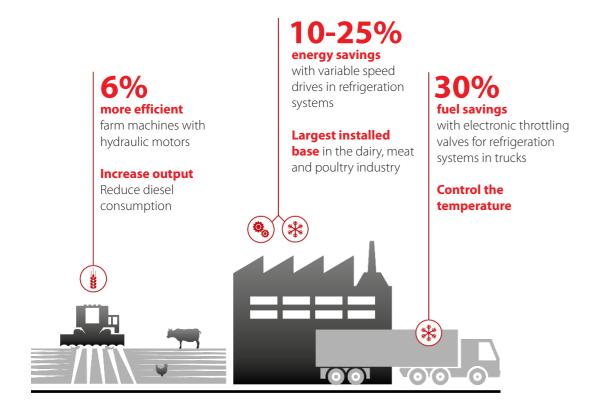
Benefits:

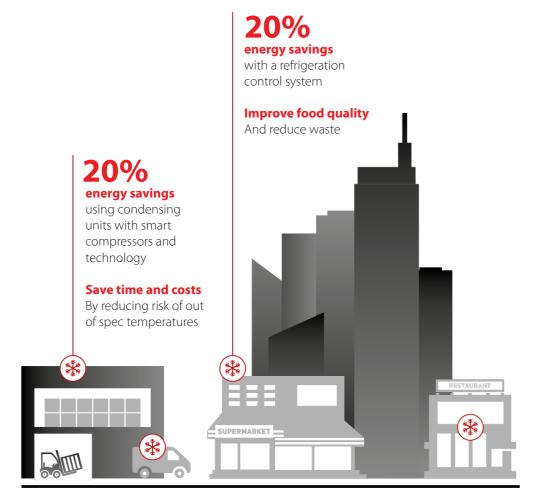
- Minimizing call backs and ensuring customer satisfaction
- Long relay lifetime ensure minimal maintenance costs
- Easy configuration through predefined apps

Discover our solutions on coldroom.danfoss.com

Reducing food loss and waste

through all the chain







Danfoss Application **Development Centers**

For Danfoss, designing environmentally conscious products and working towards a more sustainable use of resources are key issues we address through innovation, research, and teamwork.

To drive progress in this area, we've invested in building Application Development Centers (ADC) all over the globe. Because of our worldwide presence, our engineers are keenly aware of industry trends on both a global and local level. However, another benefit of the ADC is that we get to work hand-in-hand with our customers to find new solutions.

When we work together to combine your expert knowledge of cold room systems with our deep understanding of components, we're able to push the envelope of what can be achieved, resulting in creating better cold room solutions.

* Danfoss ADCs are today located in: China - Haiyan and Wuqing Denmark - Nordborg India - Oragadam USA - Baltimore and Tallahassee



COLLABORATE with experts



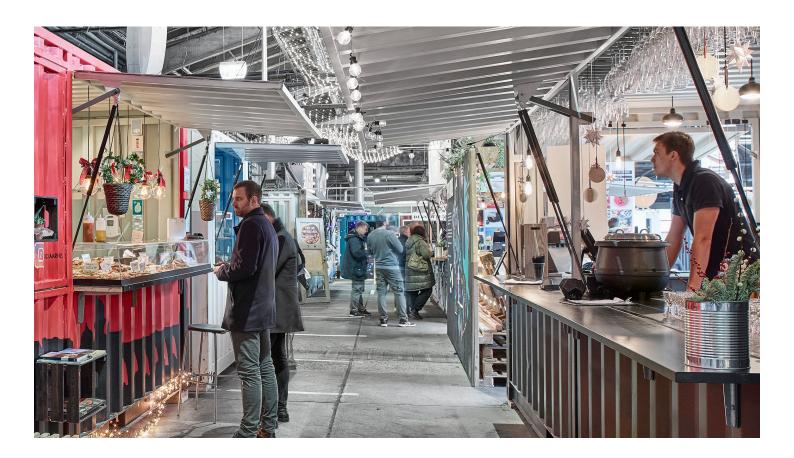
INNOVATE through testing



ACCELERATE your business

10 11





The cold room is **business critical**

With decades of experience in cold rooms we do not only provide the most comprehensive product and system solutions. We provide unmatched application knowledge and proven reliability, making us a trusted business partner within commercial refrigeration operations.

For more information visit **coldroom.danfoss.com**



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