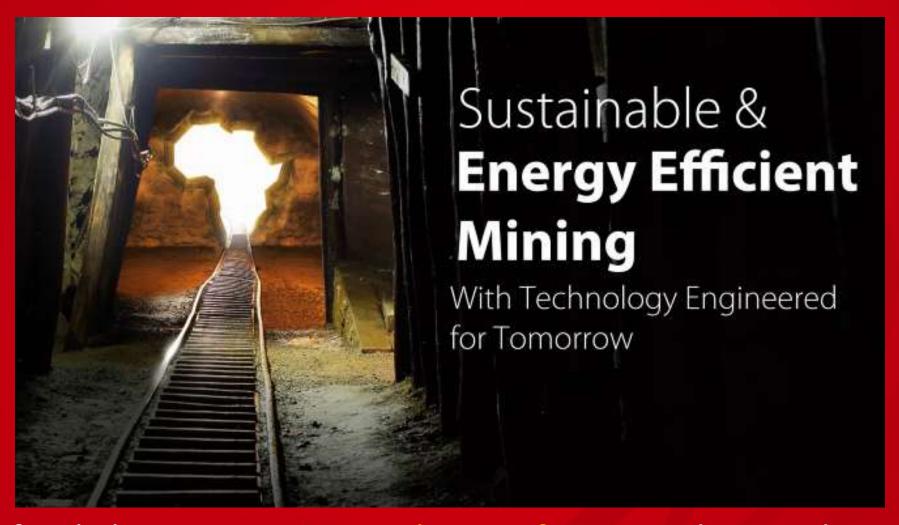
# Danfoss Power Solutions Fluid Conveyance APAC



AIMEX 05 to 07 Sep 2023 Sydney, Australia



Danfoss helps you experience robust performance above and below the ground

# **Danfoss Power Solutions**

- Innovation drives success
- Customers in more than 175 countries supported by over 42,200 employees
- Sales of \$ 4 billion\*

53 production sites globally

The bigger the challenge, the stronger our innovative solutions



# Mining value chain

Stage one: **Exploration** 

Stage two: Drill and blast

**Stage three:** Cut, load and haul

Stage four: Crush and screen

Stage five: Material handling

Stage six: **Processing** 



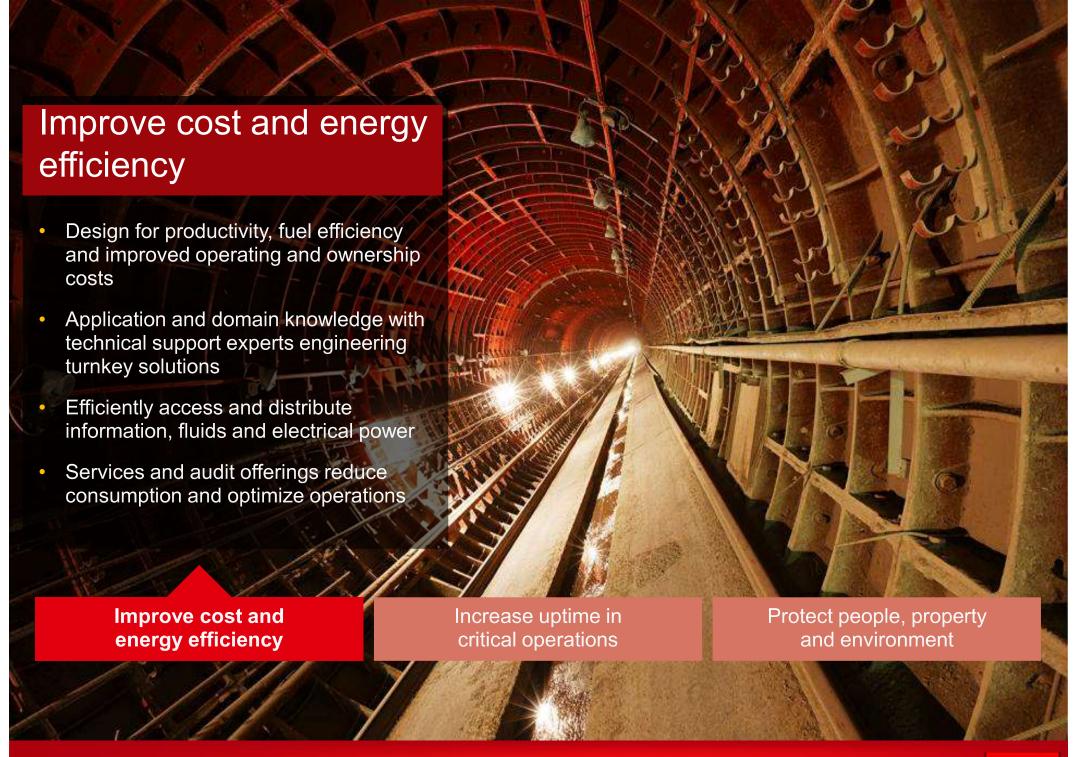
Danfoss, hydraulic and fluid conveyancing solutions meet your needs across the chain

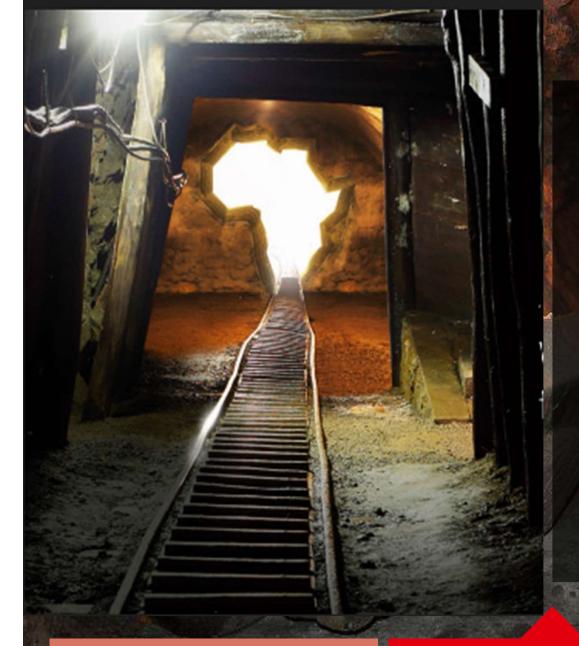
# Rugged products, innovative designs and solutions deliver performance

- Fluid conveyance and management, including hydraulic and industrial hose and monitoring systems
- Motion control and positioning systems, including valves, cylinders, and motors
- Control and instrumentation, including inching drives









# Increase uptime in critical operations

- Innovative designs and solutions for performance and maximized uptime
- Intelligent predictive diagnostics offer on-line monitoring, forecast failure
- On-site service reduces downtime
- Turnkey service ensures compliance with project schedule
- Reliable, durable products make operations more efficient

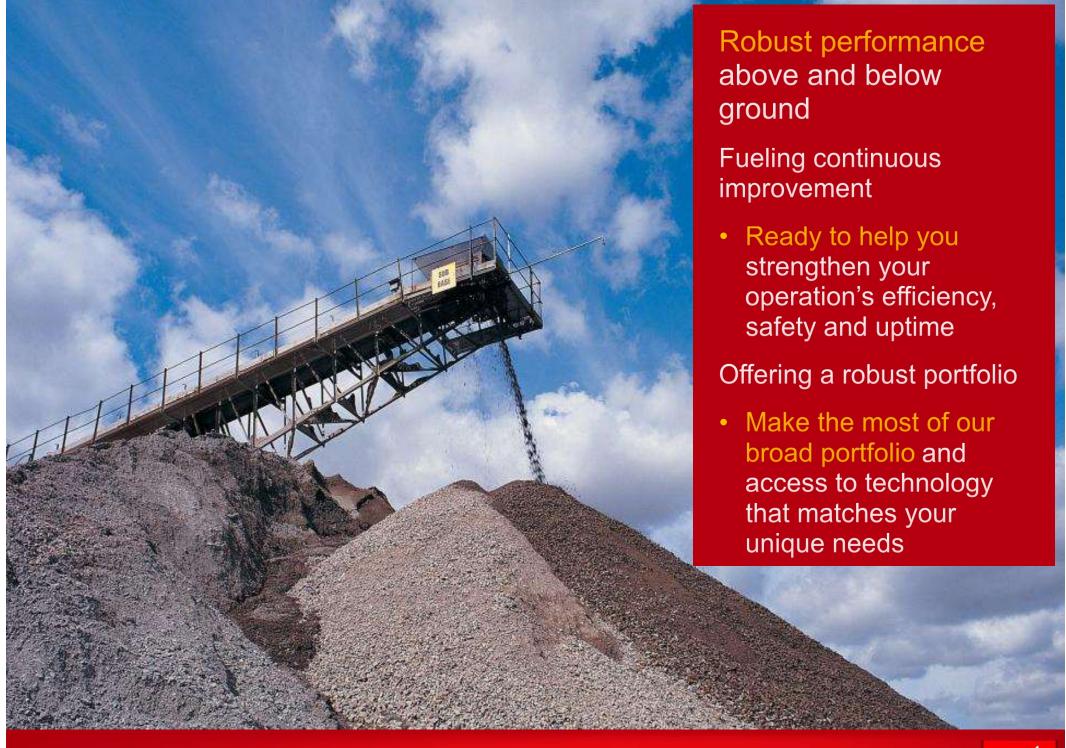
Improve cost and energy efficiency

Increase uptime in critical operations

Protect people, property and environment







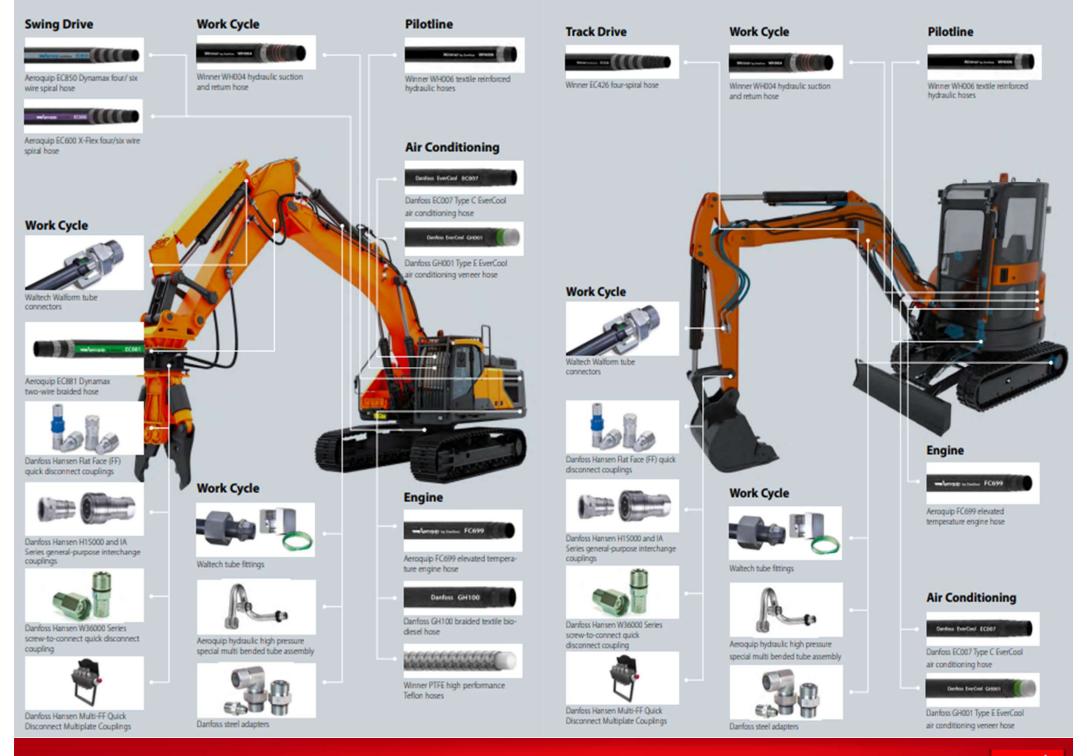
NSW, Australia, Major copper mine

Challenge - Reduce labor costs, shorten equipment lead-times, reduce safety concerns

Solution - Leveraged manufacturing sites across Asia to pre-configure designs to reduce both design times and labor needed on site

Business benefit - 17% reduction in total installed cost reduction







Danfoss Rubber Hydraulic Hose & Fittings - 2023.pdf









Synflex Thermoplastic Hose and Fittings pct\_3742549.pdf





Danfoss Multiplate Connector (CUP) pct\_4268675.pdf











General Purpose Danfoss crimp machines.pdf

# Find the right fit for your needs

All three Waltech tube fitting systems can meet the most demanding application requirements

Walpro **METALLIC** SEAL CUTTING CUTTING RING

WalringPlus SOFT SEAL RING

Walform **RESHAPING** SYSTEM





Danfoss-WALTECH-new-trilogy-brochure-EN.pdf

Walform® tube forming and the production processes



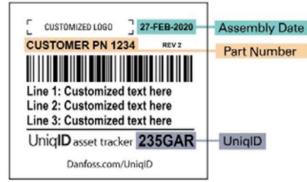


Danfoss WalformConnect catalogue.pdf



# **Product spotlight** – UniqID™ Asset Tracker Small label. Big Impact







### Drive aftermarket sales

Via the UnigID code or label branding

### Grow your business

Offer services to set yourself apart from the competition

### Prevent attrition

Provide shared asset management information with key accounts



### Eliminate paper

With a web-based platform

### Proactive inspection and replacement

Cyclical approach to maintenance, increasing sales potential

### Improve decision making

With product lifecycle analysis tools

### Manage safety certificatio

With electronic attachment features



### Increase uptime

With proactive maintenance capabilities

### Reduce downtime

Order replacements without ever bringing in a hose assembly

### Reduce fines

By having critical documentation easy to find electronically



### Save time

UnigID's bill of material feature takes the guesswork out of hose replacement

### Reduce errors

Labels provide critical data at-a-glance

### Increase efficiency

Leverage shared attachments; no time wasted searching paper trails

The Danfoss UniqID asset management solution seamlessly drives new efficiencies into every aspect of the asset lifecycle from asset tracking, to routinized maintenance alerts, replacement orders and more. Through the use of an intuitive six-digit coding system and cloud-based portal— UniqID asset tracker makes it easy to label, track and replace hose assemblies. To get started, contact UniqID@Danfoss.com or visit Danfoss.com/UniqID





# **Danfoss Power Solutions**

# **New division** with a **strong legacy**



### Market segments & application examples





Processina



Marine



Discrete **Manufacturing** 



**Primary Metals** 



Plastic & Rubber



Civil Hydro



Renewable Energy



# Leading with our legacy

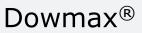
For over **100 years**, Vickers has been synonymous with quality hydraulic products.



# One leading brand Five product lines









Hydrokraft<sup>®</sup>



**AxisPro**®



Airflex®



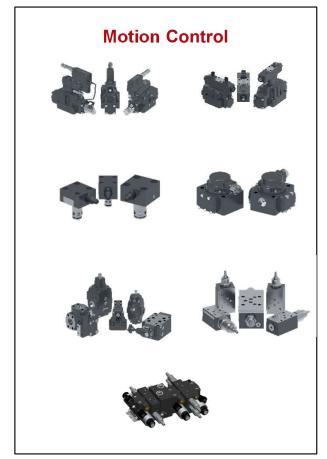
Hydro-Line®

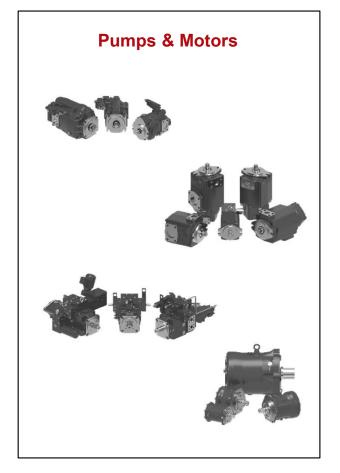
ENGINEERING TOMORROW

# Expansive portfolio of proven solutions Wickers











# **Advantages**

Comprehensive Supplier • Collaborative • Reliable Products

Danfoss is a market-leading, global supplier of hydraulic solutions for industrial applications. Our expansive portfolio of field-proven, durable products are designed to perform and built to stand the test of time.



Our Advantages | Comprehensive supplier

# Supplying a world of projects



ENGINEERING TOMORROW

Our Advantages | Collaborative approach

# **Partners in progress**



ENGINEERING TOMORROW

Our Advantages | Uncompromised reliability

# Designed to perform. Built to last.





# **Products and Services**





# **Pumps and Motors**

Power on-demand • Distributable power • Energy savings

- Vane pumps and motors
- Piston pumps and motors
- Dowmax motors
- Hydrokraft pumps and motors







**Pumps Pumps and Motors** 

# **PVM Series Open Circuit Piston Pump Design Code B**





- High pressure shaft seal longer life, minimize leakage risk
- New piston material longer life
- Enlarged case port better case draining
- Standardized design better lead times

**Pumps Pumps and Motors** 



# **PVM Series Open Circuit Piston Pump**



PVM B Design AF448302546603en-000101.pdf





# **Hydrokraft® Piston Pumps**



PVW Hydrokraft BC442364653254en-000101.pdf

Pumps and Motors

Pumps



### **V Series Vane Pump**

Designed for medium-pressure industrial applications, Vickers by Danfoss V Series pumps are known for their low noise, durability and efficiency.



# Vane Pumps (V10/V20)

Series V10, V20, V2010, and V2020 fixed displacement pumps utilize Vickers "balanced vane type" construction. Double pumps provide a single power source capable of serving two separate hydraulic circuits or providing greater volume through the combined delivery of both sections.



Vane PumpsAV424745235065en-000201.pdf

ENGINEERING TOMORROW

**Pumps** Pumps and Motors



# **VMQ Series Vane Pump**



# **VQ and VQH Series Vane Pumps**



**Motors Pumps and Motors** 



### **Dowmax® ME Motors**





# **Hydrokraft® Axial Piston Motors**



Dowmax Industrial Motor BC444081704987en-000102.pdf

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# **Motion control**

Precision • Consistency • Safety

### Valves:

- AxisPro Proportional
- Industrial Proportional
- Directional
- SystemStak
- Slip In
- Servo
- DMV







**Valves** Motion control

# **Proportional Valves** Size 07 - New design



AF434458660507en-000101 KBFDG5V-7.pdf





- Maximum rated flow up to 230LPM (@10bar)
- Higher power capacities with maximum flow @100bar DP
- Twice as many spool configurations
  - Symmetric, asymmetric, low flow and high flow (dual gain spool) combination and closed transient
- KBHDG5V7 offers the fastest response time in the market - Less than 30ms at 230LPM



**Valves** Motion control



# **AxisPro® Proportional Control Valves**

- CANBUS protocol
- Profinet protocol
- Ethernet Protocol
- EtherCAT Protocol
- Cylinder Synchronization





Motion control

**Valves** 

### **Proportional directional control** valves





Proportional Brochure pll\_2086.pdf



**Valves** Motion control



#### **Directional Control Valve**







# Systemstak™ Valve



**Valves** Motion control

## **Slip-in Cartridge Valve**





Motion control

**Valves** 



#### **Servo Valve**

#### Trade up to Danfoss and save



Motion control

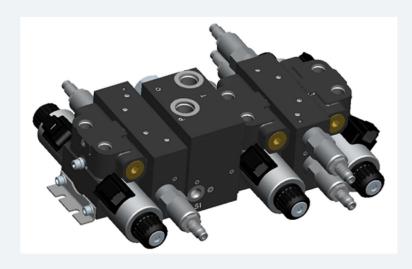
**Valves** 

#### **DMV** directional control valve

NOTE: This valve is intended to be used in mobile applications where speed and position are controlled by an operator.







#### Configure with these building blocks:

- Inlet modules
- •Intermediate spool section modules
- •End spool section modules
- Section relief valve modules
- Module cartridges
- Spool modules
- Centering and core-tube modules
- Solenoid coil modules



# **Projects, Systems and Services**

Industrial Solutions • System Design • Project Management

- Turn-key project consultation and design
- Power Units (HPU)
- Cylinders: Tie-rod, mill duty, welded, electrohydraulic, threaded
- Custom XL Cylinders
- Clutches and brakes







# **Projects, Systems and Services**

## **Turn-Key Projects**



- Inventory of standard and OEM specific components
- Design services with expertise in regional requirements and
- On-site project management, repair and field service
- Danfoss warranty support and execution

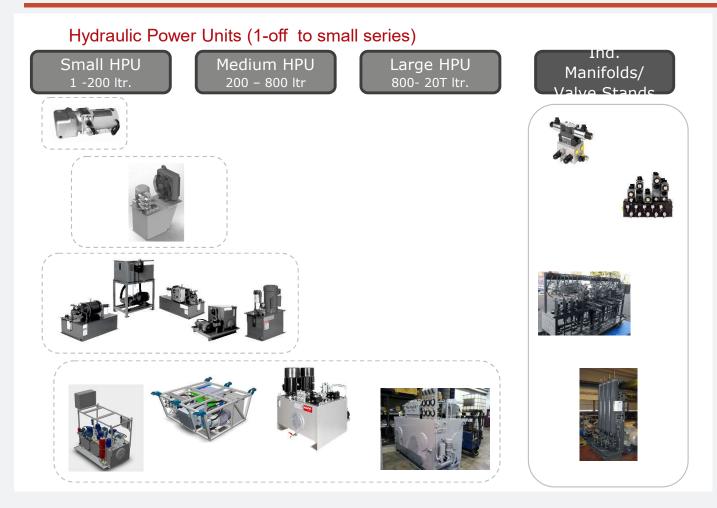




- Review specifications
- Circuit & BOM generation
- Performance testing
- Project integration
- Complete project support
- Field service
- Test/commissioning
- Training

### Projects, Systems and Services

# **Packaged Systems Portfolio**



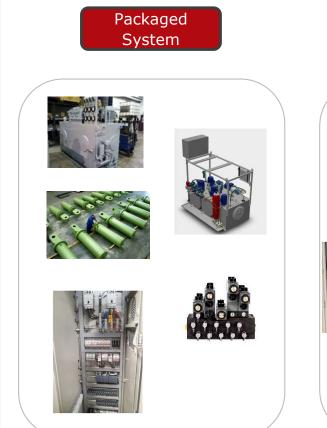
### **Hydraulic Power Units**

#### **Manifold Assemblies**

# **Packaged Systems Portfolio**

Projects with multiple units

# **Packaged Systems and Turn-Key Projects**





Turn Key



### **Standard Hydraulic Power Units**

## **Welded Cylinder Series**







- New, improved design and manufacturing processes enable the new welded cylinder series to be easily configured with a wide variety of sizes, mounting options, coatings and more.
- In addition to offering competitive pricing, a domestic supply shortens delivery times in the AMER region.



# **Tie Rod Cylinder**



## Mill Duty Cylinder





# **Threaded Cylinder**



# **Electrohydraulic Cylinder**





## **XL Custom Cylinders**











# **Clutches & Brakes**



## Airflex® Air-Cooled Clutches and **Brakes**





## Airflex® Water Cooled Clutches and **Brakes**

# **Clutches & Brakes**



# **Airflex® Torque limiting couplings** (TLC)

maintenance costs and downtime with electronic slip detection



## **Airflex® Constricting Clutches and Brakes**



https://www.danfoss.com/en-au/

