

# Vickers by Danfoss® HPU Rebate Program (ID#I03)

## Grow your HPU business, **earn more rebates!**

To assist in profitable growth for our channel partners, Danfoss is offering rebates on our line of Vickers by Danfoss products used on power units. This program is open to all distribution partners in USA, Canada, and Mexico that are eligible for rebates and authorized to sell Vickers by Danfoss products.

### How it works

To take advantage of the rebate program, after the sale is made to an end-customer, distributors submit POS Upload Template form. Submissions will be processed monthly. Only Vickers by Danfoss branded products mounted on a hydraulic power unit are eligible for the rebate. (see power unit definition below). All rebate submissions subject to audit to verify eligibility.

For any questions or unique opportunities please contact your Danfoss account manager.

### Power unit assembly definition

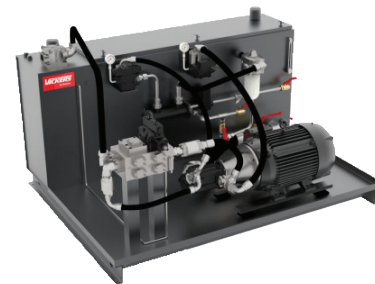
A power unit is defined as an assembly of hydraulic components including a prime mover. In the event a prime mover is supplied by the customer for final mounting and testing, the power unit assembly shall have provision for mounting the pump to the prime mover.

### Examples of power unit assemblies:

- A pump attached to an electric motor.
- A pump attached to an electric motor, mounted on a frame.
- A pump attached to an electric motor, mounted on a reservoir.
- A pump attached to an electric motor, mounted on a reservoir, with other components, such as valves, manifolds, filters, gauges and heat exchangers.
- A valve manifold going into a power unit.

### FAQ:

- **If a more competitive price is required to win the business, what is the process for approval?**  
Contact your Danfoss account manager for case-by-case consideration.
- **How do I submit for the rebate?**  
Distributors should submit the individual part number's actual invoice price in the **Invoice Price** field and "I03" in **Program Type** field of the POS Upload Template Form.
- **Where can I find a list of approved part numbers eligible for power unit rebates?**  
See back page for list of eligible product groups. A list of eligible products is available for download on the rebate website.
- **Competitive rebate programs, like the power unit rebate, do not allow for sales outside of a distributor's PMA. What is the process for approval?**  
Contact your area sales manager who will take action to determine the authorization.
- **Are valves attached to a manifold eligible for the power unit rebate?**  
Yes, as long as they are used within a power unit application.



Product Line	Product Identification	Rebate %		
		Assembly	Kit	Service Part
Vickers by Danfoss	Eligible Products Full list of eligible BMH codes on back page.	12% baseline If more competitive pricing is needed contact Danfoss account manager for more details	0%	0%

# HPU Rebate Program

## Eligible Products

ENGINEERING  
TOMORROW



### Pumps and Motors

PFX-66	MFX-66	PVM "B" 057	V SERIES 4525V
PFX-90	MFX-90	PVM "B" 063	V SERIES 4535V
PFX-130	MFX-130	PVM "B" 074	V SERIES 45V
PFX-180	MFX-180	PVM "B" 081	V SERIES 45VT
PFX-250	MFX-250	PVM "B" 098	V SERIES 50V
PVX-66-10 DESIGN	MVX-66	PVM "B" 106	VMQ 2525VMQ
PVX-90-10 DESIGN	MVX-90	PVM "B" 131	VMQ 25VMQ
PVX-130-10 DESIGN	MVX-130	PVM "B" 141	VMQ 352525VMQ
PVX-180-10 DESIGN	MVX-180	PVM "C" 010	VMQ 3525VMQ
PVX-250-10 DESIGN	MVX-250	PVM "C" 018	VMQ 35VMQ
PVX-66-15 DESIGN	MFW-130	PVM "C" 028	VMQ 4525VMQ
PVX-90-15 DESIGN	MFW-180	PVM "C" 045	VMQ 453525VMQ
PVX-130-15 DESIGN	MFW-250	PVM "C" 063	VMQ 4535VMQ
PVX-180-15 DESIGN	MFW-360	PVM "C" 071	VMQ 45VMQ
PVX-250-15 DESIGN	MFW-500	PVM "C" 100	VQ 20VQ
PVX-180-25 DESIGN	MFW-750	PVM "C" 140	VQ 2520VQ
PFW-130	MVW-130	PVM "C" 180	VQ 25VQ
PFW-180	MVW-180	PVM "C" 250	VQ 3520VQ
PFW-250	MVW-250	PVQ10	VQ 3525VQ
PFW-360	MVW-360	PVQ13	VQ 35VQ
PFW-500	MVW-500	SQUARE V10	VQ 4520VQ
PFW-750	MVW-750	SQUARE V20	VQ 4525VQ
PVW-130	PVM018	SQUARE V2010	VQ 4535VQ
PVW-180	PVM020	SQUARE V2020	VQ 45VQ
PVW-250	PVM045	SQUARE V10 HP	VQH 20VQH
PVW-360	PVM050	SQUARE V20 HP	VQH 2520VQH
PVW-500	PVM057	SQUARE V2010 HP	VQH 2525VQH
PVW-750	PVM063	SQUARE V2020 HP	VQH 25VQH
PVZ-130	PVM074	V SERIES 20V	VQH 3520VQH
PVZ-180	PVM081	V SERIES 2520V	VQH 3525VQH
PVZ-250	PVM098	V SERIES 2525V	VQH 35VQH
PVZ-360	PVM106	V SERIES 25V	VQH 4520VQH
TWV-130	PVM131	V SERIES 25VT	VQH 4525VQH
TWV-180	PVM141	V SERIES 3520V	VQH 4535VQH
TWV-250	PVM "B" 018	V SERIES 3525V	VQH 45VQH
TWV-360	PVM "B" 020	V SERIES 35V	
TWV-500	PVM "B" 045	V SERIES 35VT	
TWV-750	PVM "B" 050	V SERIES 4520V	

### Valves

DIRECTIONAL CONTROL VALVES  
 PROPORTIONAL VALVES  
 PRESSURE CONTROL VALVES  
 STACK VALVES  
 CHECK VALVES  
 SLIP-IN VALVES  
 AMPLIFIER CARDS  
 FLOW CONTROL VALVES



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