ENGINEERING TOMORROW



Danfoss VLT® Shop

# Easy access to everything you need to know about VLT® Drives



# All you need in one location

Can I get it? What does it cost? and When can I have it?



In an efficiency driven environment, an e-business solution must always provide answers quickly and reliably, through an interface that is fast, intuitive, informative – and is open all hours.

In the VLT® Shop, you can find everything we have about Danfoss' drives solutions in one place. Whether you want to browse for information, configure, order or keep track of your goods and previous orders you can find it all here without having to jump from system to system.

## Find what you need quickly

Browse the product and option catalogues for information, download technical literature, see product approvals and use the Drive Configurator to configure your own VLT®.

You can also choose among the many different combinations of options and features to create a drive that is tailored to your exact requirements.

#### Time saving convenience

If you already use DECOM or EDI to do business with Danfoss, the VLT® Shop

can still provide valuable help when you need product related information. Select the desired product and get immediate access to technical documentation, spare parts and much more.

The VLT® Shop offers reduced purchasing efforts by providing instant access to order status, product availability, order confirmation and dispatch information.



#### Order any VLT® configuration

The number of configurations possible with the VLT® platform is immense, but in the VLT® Shop you can configure your drives exactly as you want by selecting from a list of relevant features and options. You can then order them immediately, even if you have not previously ordered one with this configuration before and therefore don't have a code number available

VLT® Shop solves this elegantly by generating a temporary code number, which is used as the basis for further order handling, including price information. This way you save time, as you no longer need to wait for Danfoss to issue an order code before you can place your order.

#### Spare parts\*

Finding the right spare part for your product is now easier and more convenient than ever. In VLT® Shop, select the correct product and see which spare parts are available for your specific drive before placing the order.

#### Track, trace and specify shipping addresses\*

Once shipped from our warehouse, orders can be tracked directly on the website, regardless of which

carrier is handling your shipment. By integrating the carriers' track and trace functionalities into VLT® Shop, you can easily keep track of where your orders are and plan your production accordingly.

If you need to specify flexible shipping addresses, depending on where in the world you need your next Danfoss products, specify it in your user profile in the VLT® Shop and select the correct address for each order

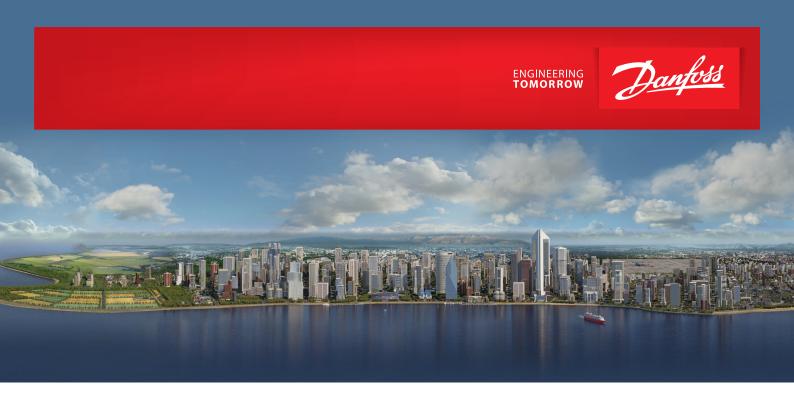
#### Personalized setup

In some instances you might want to show or hide certain elements in the VLT® Shop. For example, you may only want to see the products that are relevant for your specific business to ensure that ordering errors do not occur. Maybe not everyone in your organisation needs access to pricing and discount information, or perhaps you need to restrict broad access to ordering and want to handle this centrally instead.

Whatever you need, we can customize your company's shopping experience to your actual needs. Contact your local sales office to hear more about your possibilities.



<sup>\*</sup> Selected regions only. Contact your local Danfoss sales office for more information.



### **Contact Danfoss today for** access to VLT® Shop

The best part about the VLT® Shop is that it works just like any other online store, right down to the classic shopping basket. Finding the information you need prior to purchasing doesn't get easier than this.

Contact your local sales office to hear more about the many advantages of e-business. We look forward to showing you how you can achieve more flexibility and efficiency.

Follow us and learn more about AC drives

















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