

Fact Sheet

# Maximize uptime with DrivePro® replacement programs

DrivePro® replacement programs are tailored to meet your organizational budget and operational needs.

Danfoss offers both quick-shipment and turn-key solutions for replacing aging drives that are no longer economical to repair. Replace old equipment and increase the reliability and effectiveness of your variable speed systems by leveraging the newest drive product features.

Why standardize on Danfoss Drive products?

- **Improve** ongoing system operation and support.
- **Reduce** energy costs by upgrading to the latest Danfoss technology
- **Save** replacement costs and minimize changes to existing installations with pre-engineered adapter kits which allow for reuse of existing panel options and enclosures.
- **Quick** replacement by local drive service professionals.

Higher performance



More uptime



Healthier budget



## DrivePro® Exchange – Quick-Ship

Cost efficient alternative to repair downtime


**Immediate**

action to maintain  
maximum process  
uptime

Does your drive need repair, but you can't afford the downtime to take it out of service?

Then the DrivePro® Exchange – Quick-Ship service offers exactly the solution you need: the speedy replacement of a failed unit to a new or refurbished unit of the same type.

DrivePro® Exchange – Quick-Ship replacements are the perfect alternative to continued investment in repair and maintenance of older drive products.

DrivePro® Exchange supports rapid replacement of existing drives:

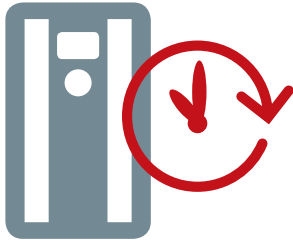
- Same day shipment of most common drive and bypass panel configurations
- Next day, 2nd day or Ground shipment available.

Additional options available upon request:

- Optional extended and enhanced warranties
- Adapter parts to install replacement drives on legacy panel assemblies
- Removal of the existing drive and installation and Start-up service by local Danfoss certified Service technician

## DrivePro® Retrofit

### Strategic replacement for best productivity



#### Save time, save cost

- Save time searching. We recommend the best drive for the job based on experience of many similar applications.
- Save cost. Minimize the impact on your existing process and installation, to avoid unplanned downtime. And make the most of the existing drive system.

#### Improve productivity

Retrofit to the most suitable drive for your application. A retrofit gives you the chance to improve overall performance by introducing new functions and the latest technology. We help you assess which drives deliver the best possible performance for your precise application.

#### Know your budget

Create a planned schedule for replacement of your existing end-of-lifecycle drives, well in advance. This predictability gives you a strong business case and a stable, reliable budget. Often there is a commercial advantage in scheduling replacement of a large volume of drives in a single coordinated project.

Manage the end of product lifecycle with professional help to replace your legacy drives. The DrivePro® Retrofit service ensures optimal uptime and productivity during the replacement process, through:

- Audit of the current environment
- Planning
- Delivery of the required retrofit kit into your existing environment.

Feature	Benefit
The right drive for the application – adopt the latest technology	<ul style="list-style-type: none"> <li>– Achieve additional process and energy efficiency in your existing system</li> <li>– Only pay for what you need</li> <li>– 100% compatibility and durability</li> <li>– Ensure best protection for your other equipment</li> </ul>
Coordinated replacement of large volumes of drives	Mitigates installations cost
Replacement schedule	<ul style="list-style-type: none"> <li>– Minimize the impact of product end-of-life on process availability</li> <li>– Ensure maximum uptime</li> <li>– Avoid unexpected cost for emergency drive support</li> <li>– Time the retrofit to get the most out of your existing drive system</li> </ul>
One contact person	<ul style="list-style-type: none"> <li>– One call, one single point of contact</li> <li>– Save time and ensure a fast response</li> <li>– Avoid complexity</li> </ul>

#### Danfoss Drives

8800 W. Bradley Road  
Milwaukee, WI 53224, USA  
Phone: 1-888-DANFOSS  
1 (414) 355-8800  
Fax: 1 (414) 355-6117  
[www.danfossdrives.com](http://www.danfossdrives.com)

#### DrivePro® Services