ENGINEERING TOMORROW



# **Danfoss GREEN ASK**

**Suppliers Engagement Program** 



**ESG** 

Environment / Social / Governance



# Why are Value Chain **Partnerships crucial towards** scaling Sustainability?



Interdependence across the value chain



**Complexity of Solutions** 



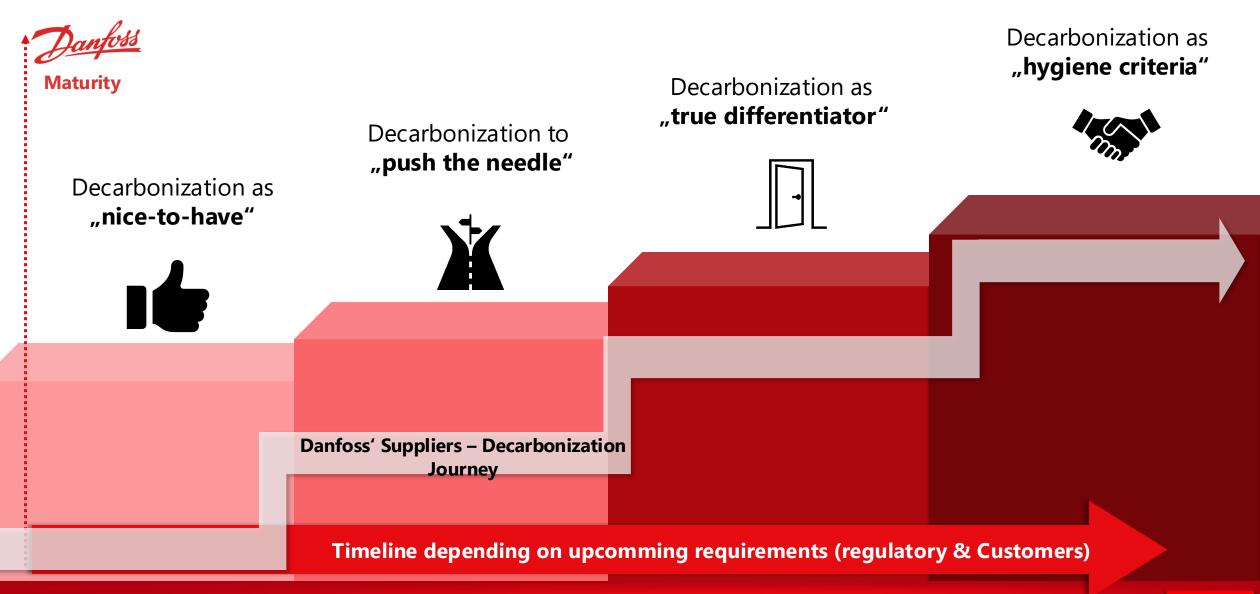
**Innovation and Co-creation** 



Market transformation

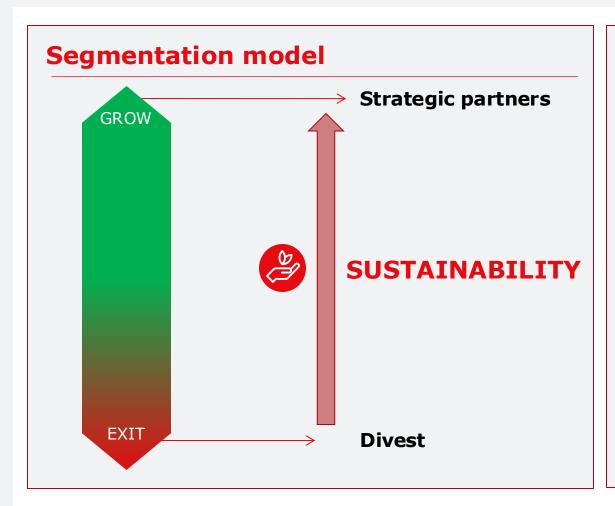


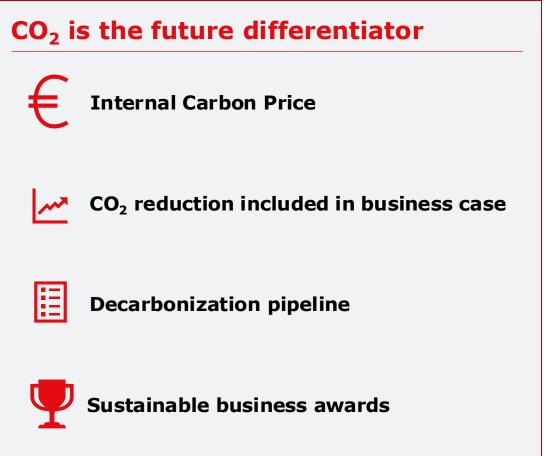
# **Danfoss GREEN ASK – Get Started!**



# Sustainability will be a lever for Procurement Decision Making

To be Danfoss partner in the future, you need to work on CO<sub>2</sub> reduction





## **GREEN ASK** Core



### **Supplier CO<sub>2</sub> Data** Journey

#### **From Secondary** to **Primary** data

- √ Support Danfoss' journey towards scope 3.1 emissions
- ✓ Support Danfoss procurement business decisions

Improved quality of suppliers CO<sub>2</sub> data

## **Supplier CO<sub>2</sub> Reduction Journey**

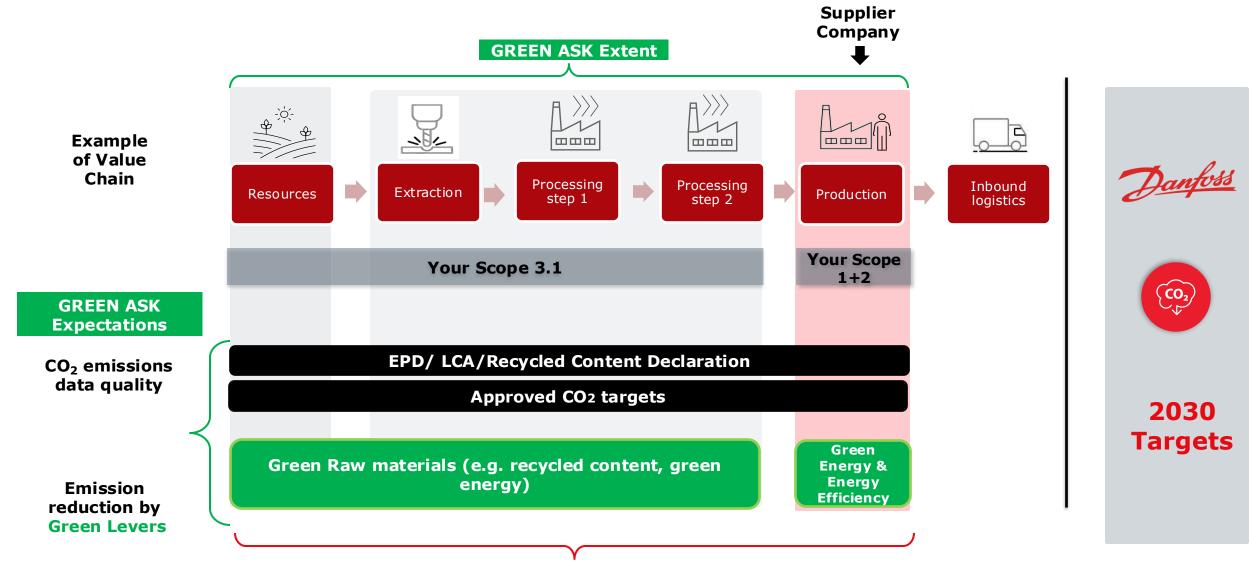
### Suppliers' emission reductions activities (1/3/5 years plans)

- ✓ Explore green levers supporting the emission reductions activities
- √ Share or Get knowledge & best practices



Suppliers' emissions reductions pipeline

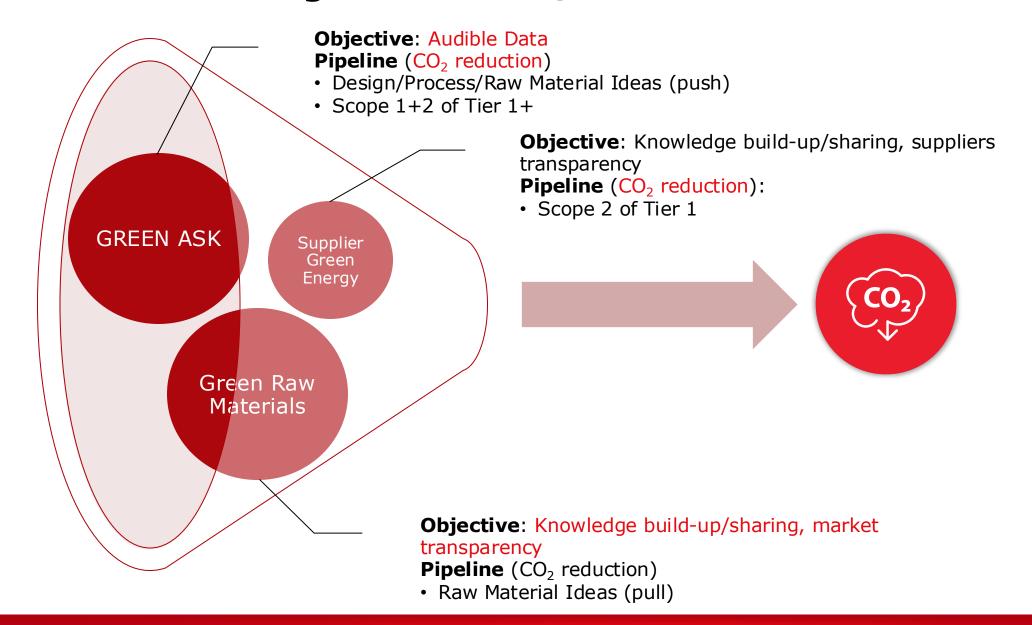
## Danfoss GREEN ASK - Call for action!



**Supplier commitment (1/3/5 years CO2 reduction plans)** 



## **Decarbonization Strategic initiatives / drivers**

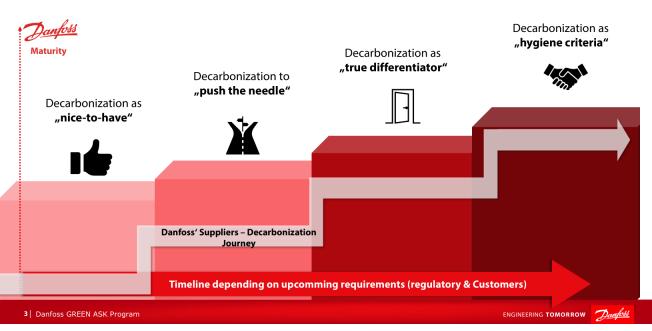


Classified as Business

# "Consolidation slide"



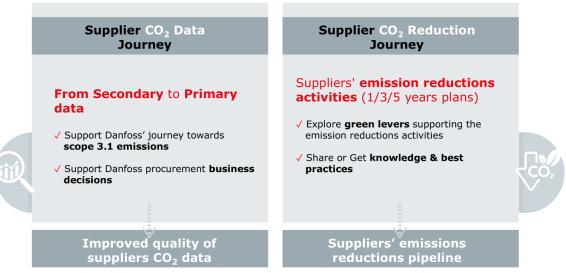
#### Danfoss GREEN ASK - Get Started!



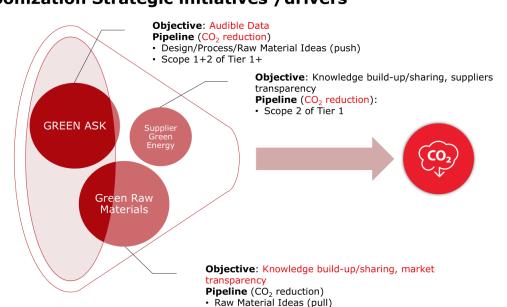
#### **GREEN ASK** Core

5 Danfoss GREEN ASK Program

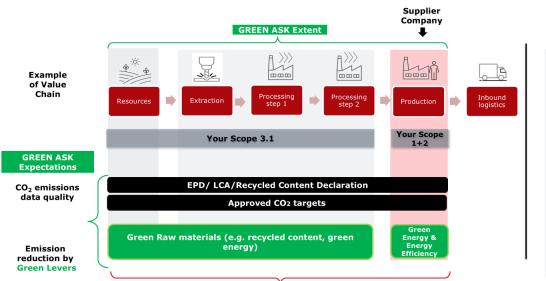




#### **Decarbonization Strategic initiatives / drivers**



#### Danfoss GREEN ASK - Call for action!



Supplier commitment (1/3/5 years CO<sub>2</sub> reduction plans)



2030 **Targets** 



ENGINEERING TOMORROW Danjoss