

ENGINEERING  
TOMORROW



# Danfoss GREEN ASK

## Suppliers Engagement Program

**ESG**

Environment / Social / Governance





# Why are Value Chain Partnerships crucial towards scaling Sustainability?



**Interdependence across the value chain**



**Complexity of Solutions**

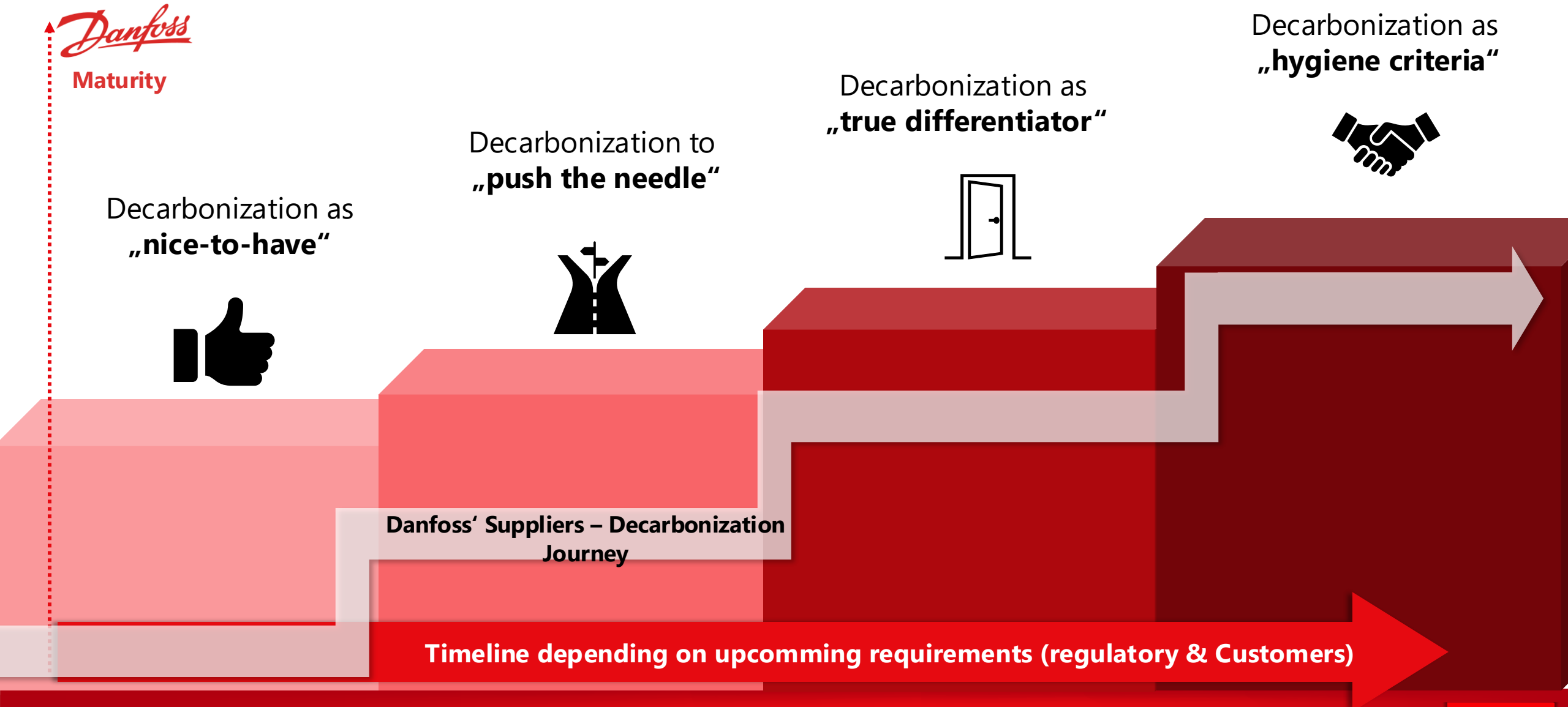


**Innovation and Co-creation**



**Market transformation**

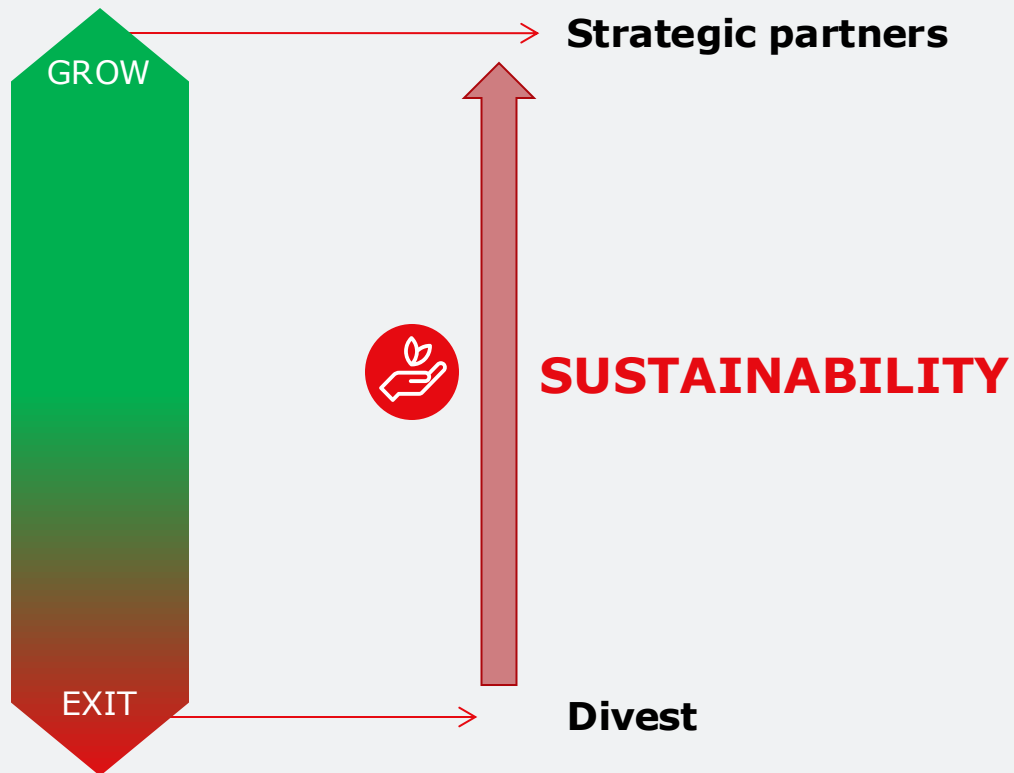
# Danfoss GREEN ASK – Get Started!



# Sustainability will be a lever for Procurement Decision Making

To be Danfoss partner in the future, you need to work on **CO<sub>2</sub> reduction**

## Segmentation model



## CO<sub>2</sub> is the future differentiator



Internal Carbon Price



CO<sub>2</sub> reduction included in business case

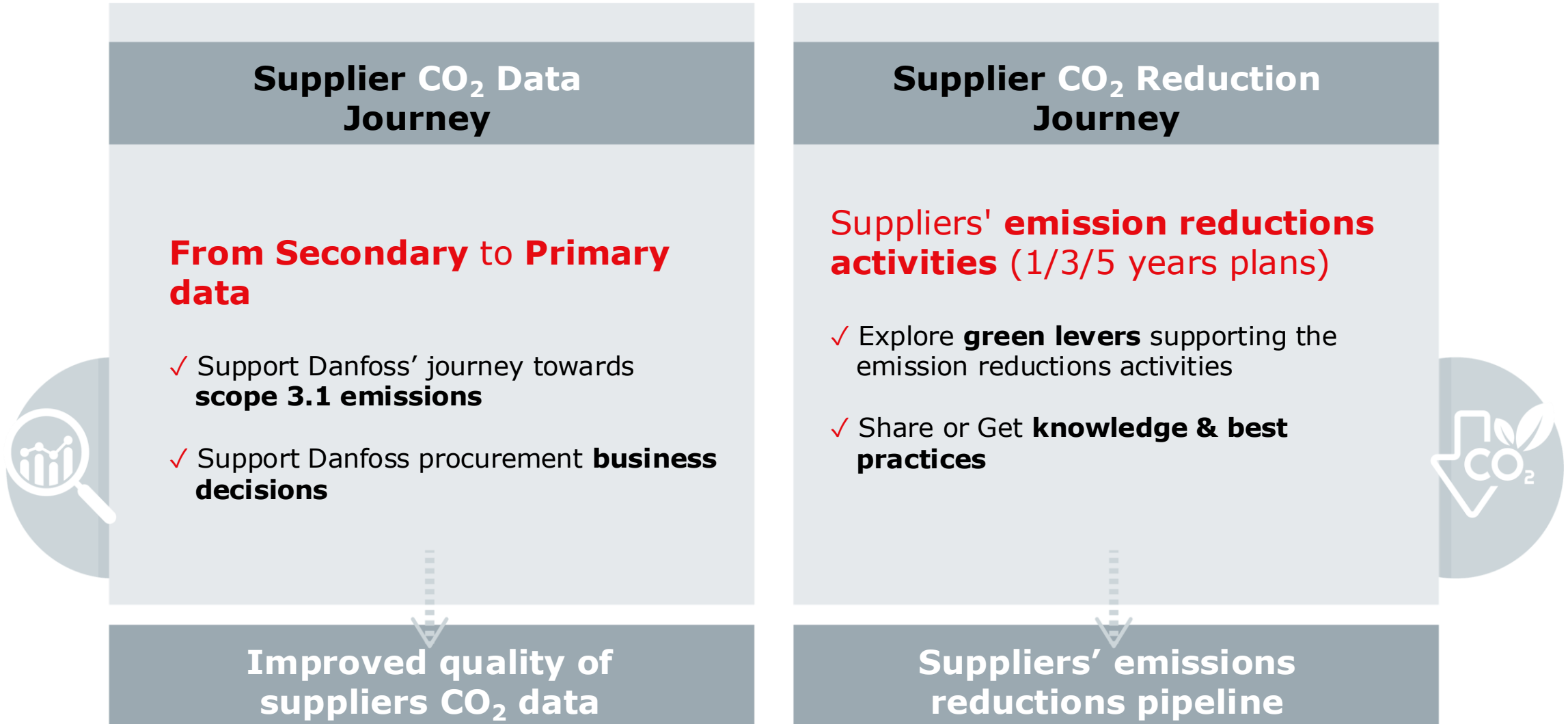


Decarbonization pipeline

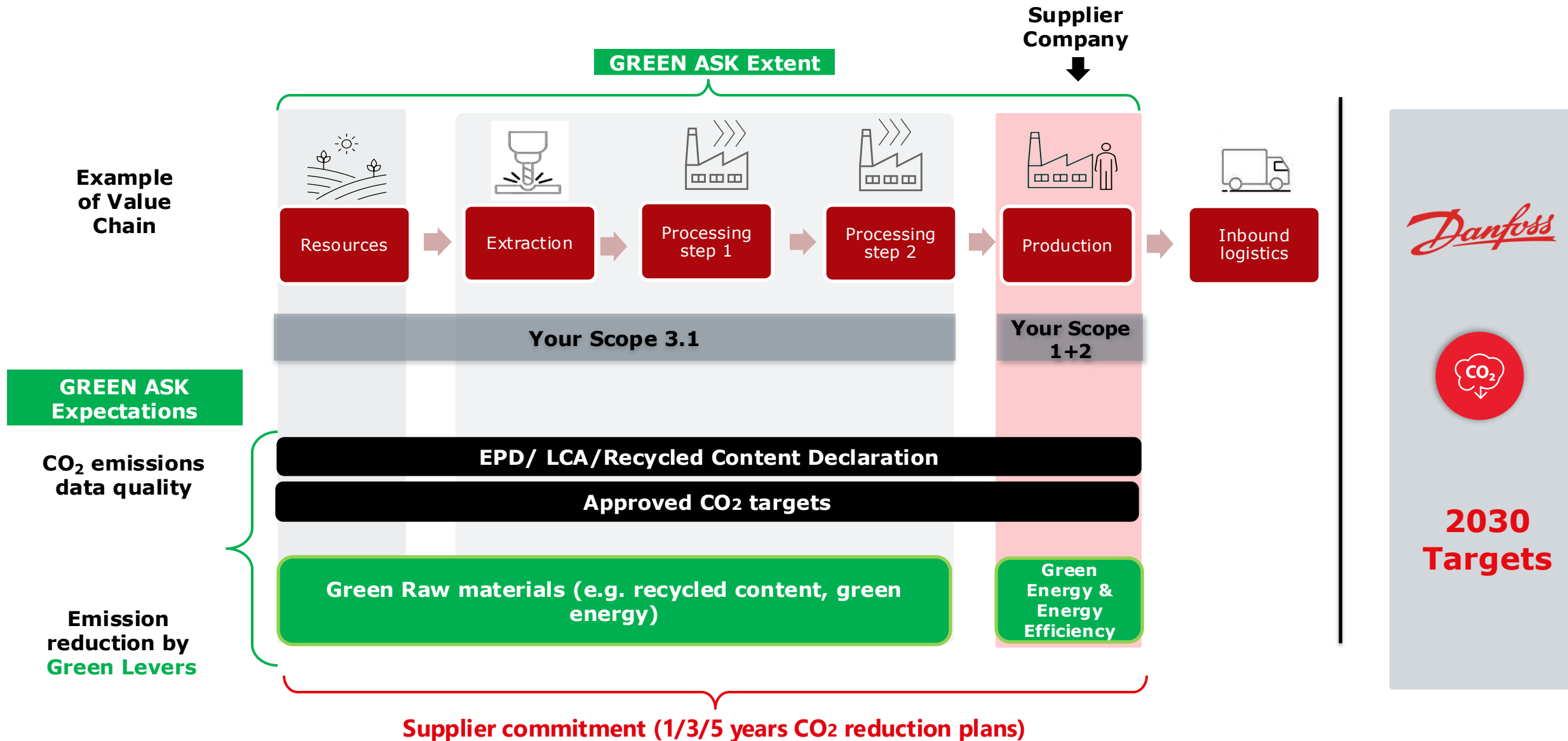


Sustainable business awards

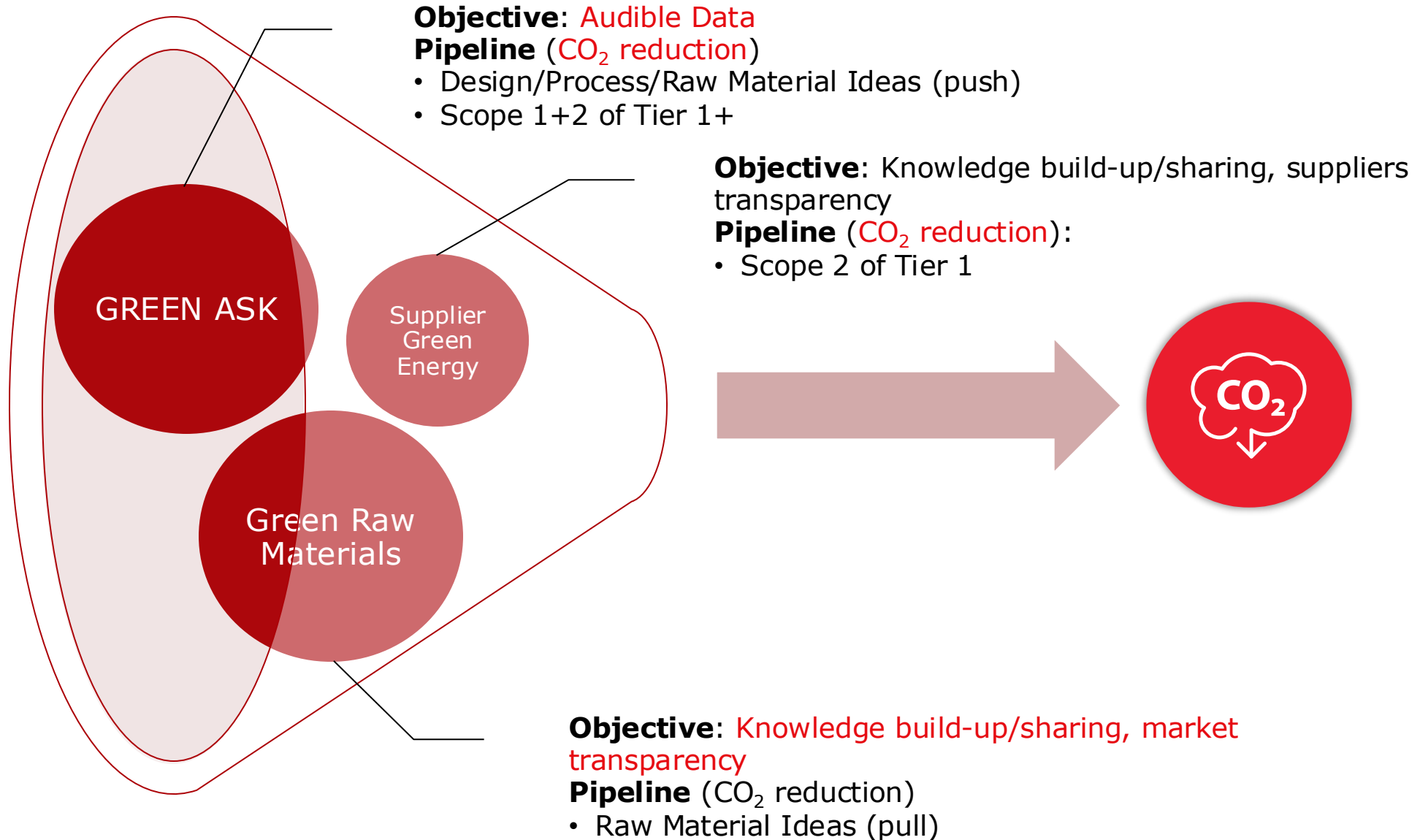
# GREEN ASK Core



# Danfoss **GREEN ASK** - Call for action!



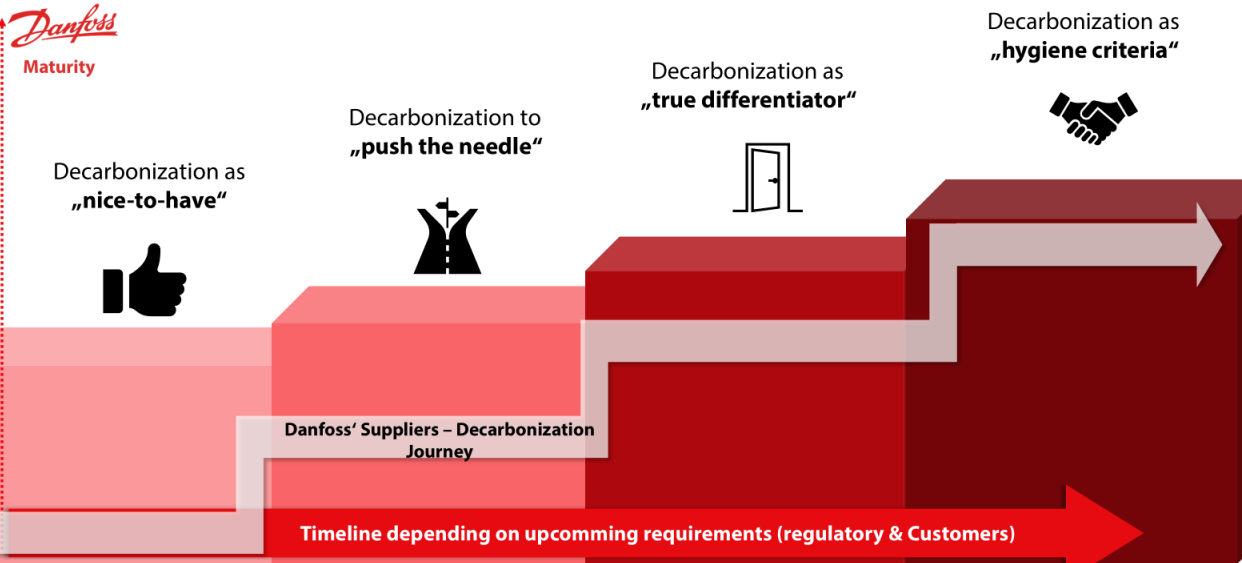
# Decarbonization Strategic initiatives /drivers



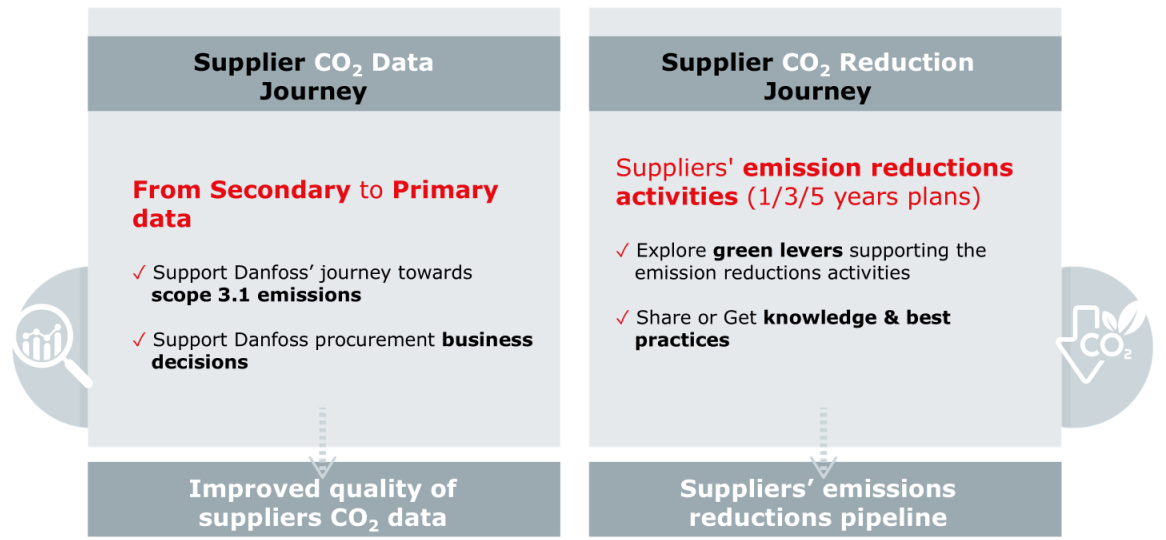
# "Consolidation slide"



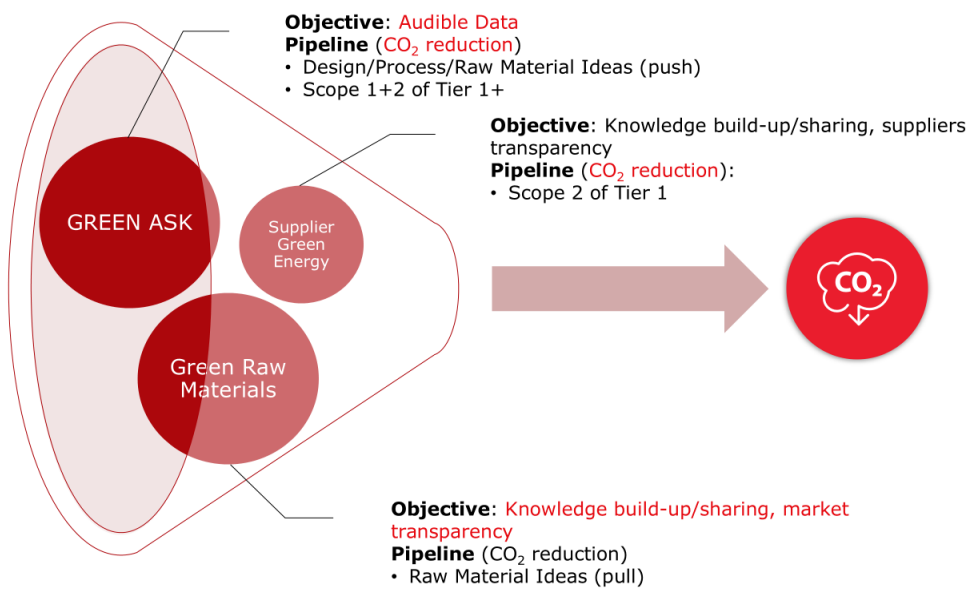
Danfoss GREEN ASK – Get Started!



GREEN ASK Core



Decarbonization Strategic initiatives /drivers



Danfoss GREEN ASK - Call for action!

